



POSITION DESCRIPTION

Director of Development

About Weantinoge Heritage Land Trust

Weantinoge Heritage Land Trust (Weantinoge) is the largest land trust in Connecticut and the 18th largest in the United States by the number of lands we conserve. Over our 52-year history, Weantinoge has permanently protected more than 9,900 acres in 17 communities throughout Northwest Connecticut. The organization's protected lands include designated wilderness areas, 15 working farms, streambelts, viewsheds, critical watershed lands, and 12 nature preserves open to the public with 18 miles of hiking trails. Weantinoge was awarded LTA accreditation in 2015 and has five full-time staff. The organization is a recognized leader in Connecticut and actively partners with land trusts in our service area, providing training and technical assistance.

Weantinoge offers competitive compensation, health insurance, a matching Simple IRA savings-plan, paid vacation and sick leave, as well as a collaborative and supportive work environment that encourages and inspires professional growth.

The Opportunity

The Director of Development will lead all aspects of Weantinoge Heritage Land Trust's fundraising program, establish and implement strategies to meet annual revenue goals and multi-year campaign goals, and broaden the organization's base of support. The Director will focus efforts on developing major gifts from individuals, family foundations, and other foundations, working closely with the Executive Director and Board of Directors to build the major gifts program and ensure major gift targets are met. The Director will work closely with the land trust staff, Board of Directors, its members, partners, key stakeholders, and prospective supporters to build a welcoming, successful, and respected community institution. Duties and responsibilities include oversight of the organization's annual fundraising, major gifts program, special events and campaigns, and grants. A more detailed description is available upon request.

Minimum Qualifications

- BA/BS degree and at least seven years of experience in managing complex fundraising and special events projects.
- Exceptional oral and written communication skills; ability to make a compelling case for support of programs.

- Demonstrated track record of cultivating and soliciting gifts of \$10,000 and above, and demonstrated success in the development of fundraising programs of at least \$500,000 annually.
- Excitement for land conservation.
- Ability to create strategic vision and attend to the administrative details of running a development program.
- Strong sense of ethics, integrity, discretion, and ability to maintain confidentiality of donor and project information.
- Supervisory experience, including ability to motivate, lead, set objectives, and manage performance.
- Ability to work some non-standard hours, including evenings and weekends.
- Ability to coordinate multiple projects simultaneously and set and meet challenging deadlines, while maintaining a positive attitude and sense of humor.

The Weantinoge Heritage Land Trust is an Equal Opportunity Employer without regard to race, color, age, sex, sexual orientation, religion, or national origin. Please send cover letter and resume by e-mail to info@weantinoge.org (preferred) or by mail to Catherine Rawson, Executive Director, Weantinoge Heritage Land Trust, P.O. Box 821, Kent, CT 06757.

No phone calls please